Agrisel USA, Inc., located in Suwanee, GA, has an opening for a summer position in the sales/marketing department. Agrisel is a 16+ year old family owned company specializing in the sales of chemicals to the agriculture, poultry, lawn & garden, pest control and turf & ornamental markets.

www.agrisel.com

Description: Inside Sales/Marketing Representative

Inside Sales/Marketing Representative Job Purpose: Generates revenue by soliciting and obtaining orders; understanding Agrisel products; developing accounts.

Inside Sales/Marketing Representative Job Duties:

- Develops sales opportunities by researching and identifying potential accounts; soliciting new accounts; building rapport; understanding technical information; preparing quotations.
- Closes new accounts by answering telephone, fax, and e-mail inquiries; verifying and entering information.
- Develops accounts by checking customer's buying history; suggesting related and new items and making sales contact calls to established and new accounts.
- Updates job knowledge by studying chemical descriptions; participating in educational opportunities.

Skills/Qualifications: Meeting Sales Goals, ClientBase, Closing Skills, Prospecting Skills, Product Understanding, Building Relationships, People Skills, Data Entry Skills, Customer Focus, Professionalism, Motivation for Sales, Pleasant personality, Quick Learner.

Location: 4485 Tench Road, Suwanee, GA 30024

Duration: May 2014 – August 2014

Hourly Rate: $ 10/hour

Benefits: N/A

Send resumes to: Julie Keyman // julie@agrisel.com